



# Business Profile



Copier



Printer



Scanner



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## MESSAGE FROM CEO

Today, we occupy an exceptional space among office equipment suppliers, IT services & solution provider firms. Whether you're a potential customer with a challenging project ahead; an existing customer checking up on our latest news; or future employee looking for new opportunities, I trust you'll find what you're looking for here.

We at HBS work hard to earn the trust of our customers. We believe in the power of teamwork. We believe that with hard work and passion, anything is possible. We strive for excellence and integrity in everything we do. We believe in HBS, we believe in what we offer and we believe in our purpose.

For those clients who have already discovered the value of HBS as a trusted office equipment supplier and services provider, we thank you and are proud to be part of your success. Superior customer satisfaction has always been our philosophy and we will continue to provide our clients with the best supplies & services.

If you are in job market for new opportunities, we thank you for looking at HBS for the next stage in your career. HBS is an exciting company full of great people who are enthusiastic, work hard and enjoy working in a friendly team environment. My goal is to seize the full potential that lies in these great people so that HBS can become a great company. If you decide to join this company, you will be part of the dynamic team that we are building as the foundation of the company's future success. Our journey will be both challenging and rewarding, and I hope it's one you will consider.

Our story is about commitment, expertise and excellence. It speaks to sustainability, and it starts with trust. Earning the trust of clients and our employees is a guiding principle of our company, and we work hard at it every day.

We invite you to take a moment to explore **HBS** and discover our history, the core values that we're built on, what others are saying about us, and what we do. We're a refreshing firm to work with. As CEO, I couldn't be prouder of this company and its employees. Spend some time with our website and you'll see why. Sincerely,

**Habib Lodhi, CEO**



## EXECUTIVE TEAM



**Habib Lodhi**  
CEO



**Abu Bakar Abid Butt**  
Director Administration



**Matloob Ahmed**  
Director Sales & Marketing



**Abdul Majid**  
Digital Marketing Executive



**Zain-ul-Abideen**  
Director Technical Operations



## VISION+MISSION+VALUES

To commit ourselves to satisfying our customer's need in providing quality service by differentiating ourselves from our competitors, focusing on quality and excellence.

Maintaining and setting high standards in the field of document solution with Integrity, Professionalism, Teamwork, Courtesy, Fairness, Transparency and Responsiveness.

MISSION

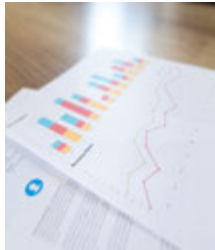
VISION

VALUES

To enhance the capability of work through application of modern techniques, dedication and with professional workforce.

## INTRODUCTION

Al-Habib Business Systems was formed in 2008 with the aim of becoming one of the leading photocopier repair, maintenance, sales and service providers in Pakistan. We had our initial focus on printing solutions and document management, but with the passage of time we grew ourselves into importers of parts and supplies for a wide range of products.



These products include parts of total office solutions and personal and business related equipment. The main brand we had in focus was Ricoh, a pioneer in printing solutions, now by gaining more experience and expertise we are dealing in approximately all in-market color, black and white printing equipment from personal desktop MFPs to commercial wide format MFPs. Over the years HBS has grown successfully and expanded, so that now HBS is now providing its services throughout Pakistan through its partners. Moreover, we have developed trustworthy relationships with our clients by providing real-time troubleshooting services and through sales of OEM parts and supplies.



asta

Canon

RICOH

Panasonic

SAMSUNG

TOSHIBA



KONICA MINOLTA

HBS importers of new & Re-conditioned Photocopiers & Digital Copy Printers alongwith spare parts consumables from all over the World. We are importing these high quality

# Brands



## PRINTING EQUIPMENTS

### OFFICE PRINTING

Discover workflow solutions that make your business processes automated, fast and more secure and create a smart workplace with maximum productivity.



### INDUSTRIAL PRINTING

Industrial printing is the use of printing techniques to render industrial items like soaps, shampoos, bottles, and cigarettes etc.





## PRINTERS & PLOTTERS

### PRINTERS

Find high performing MFPs (Multi Function Printers), Office Copiers, Thermal. No matter what type of printer you have required, we have one for you, our price comparison tool make sure, you get the best deal.



### PLOTTERS

The HP DesignJet Plotters provide large format printing options with web connectivity for individual or multi-users environments using HP original inks.

## PHOTOCOPIERS

### BRAND NEW PHOTOCOPIER

We have wide range of brand new photocopiers of Ricoh, Canon, Xerox etc. We can also provide new models on your wish.



### REFURBISHED PHOTOCOPIER

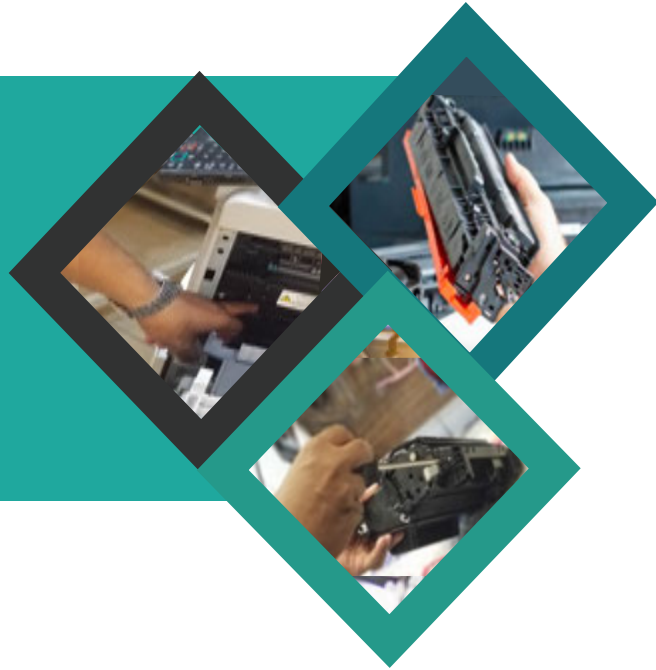
A wide range of refurbished photocopiers with genuine parts are also available. Speciality of our refurbished photocopiers is that we install genuine parts inside. We provide warranty of these machines.



## REPAIR & SERVICES

### REPAIR

Al-Habib Business System (**HBS**) offers repairs for all major brands of photocopiers & printers. These services are also available on your door step.



### SERVICES

Highly qualified & experienced team is available for repairing of any type of photocopier, printer, plotter, scanner etc. on very cheap rates.



## NETWORK & SECURITY EQUIPMENTS

When designing a new networking and security system, **HBS** will work with you to ascertain which network options are the most appropriate for transmitting security data.

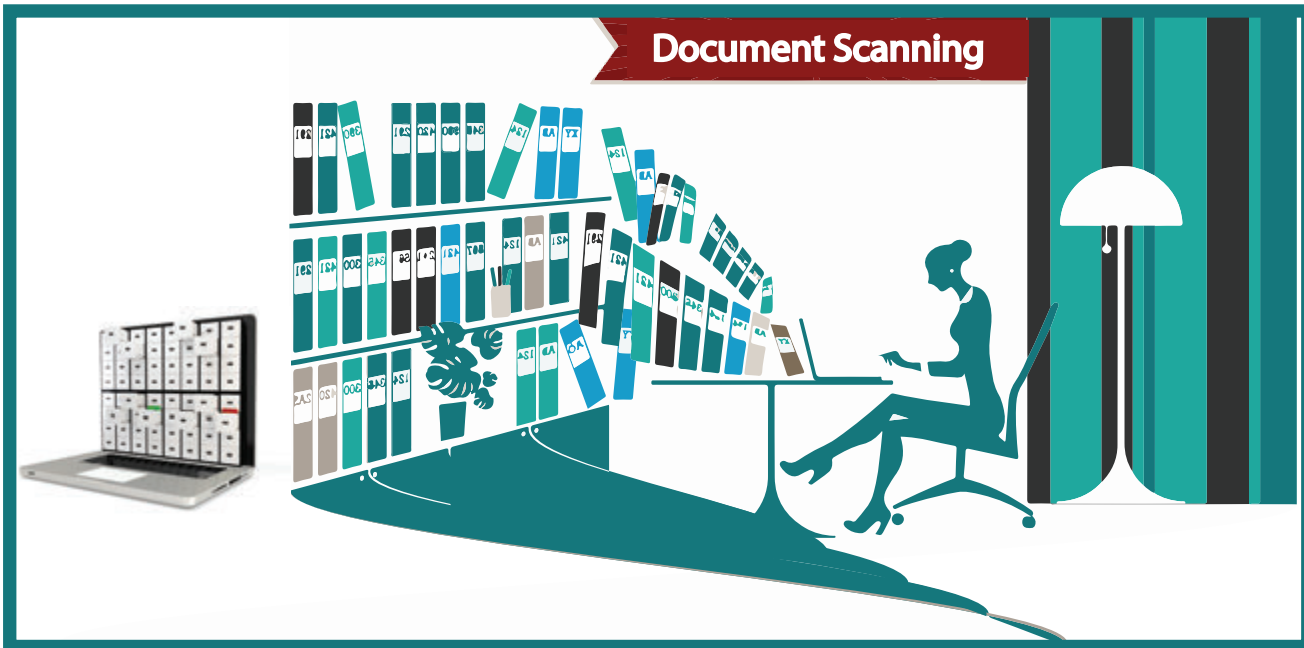
To build a network you will need a range of equipment including the following:

CCTV Camera, Walk Through Gate, Cables and Connectors, BioMetric and PVC Card Machines. These link with computers, printers, servers and other equipment on your network. A router We can help you trade-up uninstalled or excess network equipment including:

Make your used network equipment work for you and trade up to next generation of IT solutions.



## DATA ARCHIVING



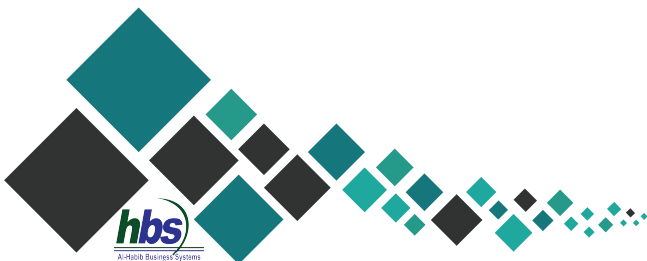
HBS is one of the biggest scanning service providers in the Pakistan. We're set up to handle bulk document scanning services, using RICOH. All digital images are checked by two separate operators, providing a 200% quality checking guarantee. HBS can cope with high volumes of scanning and uses a unique scanning management system to organize our jobs and deliver to timescale. Our team can advise you on how best to index and categorize your records.

### Scanning Services

**Bulk Document Scanning** – We digitize millions of images per year.

Whether you're looking to digitize your back archives or need regular scanning for invoices or incoming mail, HBS can handle your document scanning services for you. We are a bulk scanning company who have years of experience helping company's move their documents online.

Our bureau is set up with a preparation team to remove staples and paper clips, scanning operatives, quality checkers and IT staff to ensure your documents are output in a suitable format.



## SALES & RENTALS

### Printer and Copier Rental

When you're down to the wire, dealing with a sharp upturn in printing or planning for an event, you can count on HBS to get you through it.

We can provide the proven equipment, off-site printing and on-site support you need to produce your documents in the most professional and efficient way possible.

We offer:

- \* A world-class portfolio of copiers, printers, multifunction devices and production equipment
- \* A team of specialists to help with planning, installation, configuration and operation
- \* When you partner with us, you get more than a printer rental. Whatever your printing need, we're here to make sure you're ready for it.

### Event Services

- \* Get the equipment and support you need for your event — whatever its scope.
- \* From everyday conferences to the National Conventions, we've got you covered.
- \* Get the perfect solution for your exact need.

### Office Rentals

- \* Establish a temporary office, deal with document overflow or keep up with a corporate merger with office rentals.
- \* Cut unnecessary equipment costs and commitments.
- \* Focus on your business goals, not your printing needs.

### Production Rentals

- \* Seize every opportunity — and still get each job out the door on time — with our affordable short-term rental solutions.
- \* Flawless quality for faster turnarounds.
- \* Entry-level production printers, high-speed inkjet presses and everything in between.



## PARTS & CONSUMABLES

Al-Habib Business System (HBS) is 1 stop for Copier Parts, Supplies & Accessories. We supply photocopier Machines, supplies and consumables - like Toner Cartridges, PCU, Photo Conductors, Transfer Belts, Fuser Units, Maintenance Kits, Ink Cartridges and other Spare Parts.

01

### PARTS

Large Selection of New and Used Parts.

02

### CONSUMABLES

Original and Compatible Multiple models and brands supplies.

03

### ACCESSORIES

Gross Profit with Quality pre-owned Accessories!

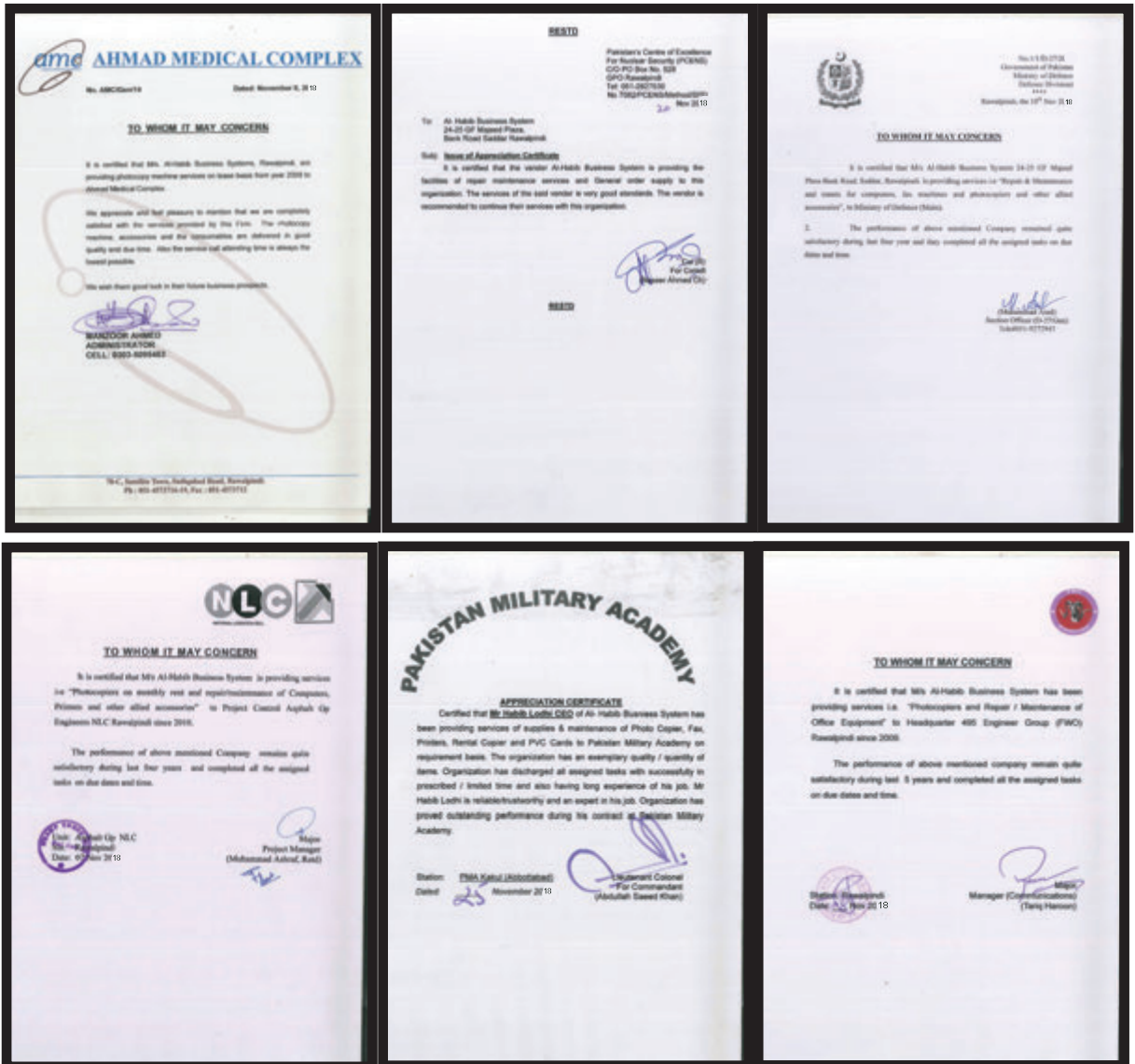




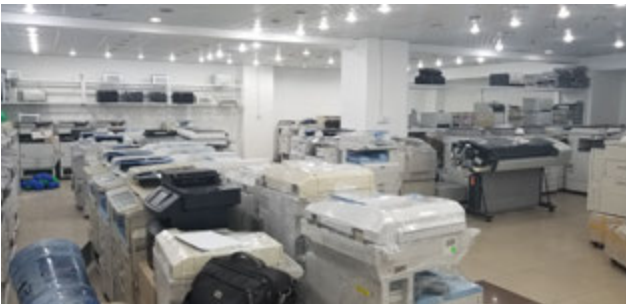
## VALUABLE CLIENTS



## APPRECIATIONS



## OUR WAREHOUSE





## FIND US



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Bank Road Saddar Rawalpindi



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Linkedin:

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Instagram:

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